

We assist foreign companies to structure, implement and control their Chinese investments. Main areas of practice include foreign direct investment, M&A, partnerships and joint ventures, due diligence, corporate governance, legal compliance, government relations, corporate & management disputes, restructuring and exit strategies.

- **Company Establishment:** We engage you in a dialogue on your needs and priorities, so that we can create the optimal structure for your expansion into China. Our goal is to guide you through the process of setting up your joint venture, representative office or wholly foreign-owned enterprise (WFOE), from start to finish and in a fast and (cost-) efficient way.
- **Corporate Governance:** To control your company in China, it is imperative to appoint the right people as legal representative, director, supervisor and general manager, and to manage their authority, rights and obligations through corporate governance mechanisms. We advise on strategic drafting and implementing of Articles of Association, shareholder- and board resolutions to ensure control of your subsidiary and management supervision by headquarters.
- **Branch Offices & Retail Stores:** Foreign companies operating in the retail business can expand their business in China through direct outlets or through franchising. We assist you in developing and managing your sales network in China.
- **Tax:** We give comprehensive advice on corporate taxation, and assist you to negotiate tax incentives with local governments. Our consultants also advise on international tax structures, and on getting profits out of China in a tax efficient way.
- **M&A:** Acquiring an existing Chinese entity gives foreign investors a head start in developing their China business. A legal due diligence on the target company is imperative in any deal; we specialize in tailor-made investigations that focus on key areas of concern, and advise on how to deal with issues of non-compliance. Our professionals are also experienced in structuring international transactions to best protect your interests, and can assist you in negotiating with Chinese target companies.
- **Exit Strategies:** Winding-up a company is often more complex than establishing one. We have much experience in handling liquidations of representative offices and WFOE's, and can support you to negotiate a clean exit from your joint venture.